



# Different ways of extending order scales dedicated to credit risk assessment

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#### Fuzzy numbers

Fuzzy number (FN) is usually defined as a fuzzy subset of the real line  $\mathbb{R}$ . The most general definition of FN was formulated by Dubois and Prade. The set of all FN is denoted by the symbol  $\mathbb{F}$ .

The notion of ordered FN was introduced by Kosiński et al. From formal reasons, the Kosiński's theory had to be revised. In revised theory, the notion of ordered FN is narrowed down to the notion of oriented FN (OFN). On the other hand, arithmetic operations determined for any OFN have a very high level of complexity. For this reason, we restrict our considerations to the case of trapezoidal OFNs (TrOFN).



#### Arithmetics of TrOFNs

**Definition 1.** For any monotonic sequence  $(a, b, c, d) \subset \mathbb{R}$ , TrOFN  $\overleftarrow{Tr}(a, b, c, d) = \overrightarrow{T}$  is the pair of orientation  $\overrightarrow{a, d} = (a, d)$  and FN  $T \in \mathbb{F}$  described by membership function  $\mu_T(\cdot | a, b, c, d) \in [0, 1]^{\mathbb{R}}$  given by the identity

$$\mu_{T}(x) = \mu_{Tr}(x|a, b, c, d) = \begin{cases} 0, & x \notin [a, d] \equiv [d, a], \\ \frac{x - a}{b - a}, & x \in [a, b[ \equiv ]a, b], \\ 1, & x \in [b, c] \equiv [c, b], \\ \frac{x - d}{c - d}, & x \in ]c, d] \equiv [c, d[. \end{cases}$$

If a < d then TrOFN Tr(a, b, c, d) has the positive orientation  $\overline{a, d}$  which informs us about possibility of an increase in approximated number. The space of all positively oriented TrOFNs is denoted by the symbol  $\mathbb{K}_{Tr}^+$ .

If a > d, then OFN  $\overrightarrow{Tr}(a, b, c, d)$  has the negative orientation  $\overrightarrow{a, d}$  which informs us about possibility of a decrease in approximated number. The space of all negatively oriented TrOFNs we denote by the symbol  $\mathbb{K}_{Tr}^-$ .



#### Arithmetics of TrOFNs

For any pair  $(\overrightarrow{Tr}(a, b, c, d), \overrightarrow{Tr}(p - a, q - b, r - c, s - d)) \in \mathbb{K}_{Tr}^2$  and  $\beta \in \mathbb{R}$ , arithmetic operations of extended sum  $\boxplus$  and dot product  $\boxdot$  are defined as follows:

$$\begin{aligned} & \overleftarrow{Tr}(a,b,c,d) \boxplus \overleftarrow{Tr}(p-a,q-b,r-c,s-d) = \\ & = \begin{cases} T\vec{r}(\min\{p,q\},q,r,\max\{r,s\}), & (q < r) \lor (q = r \land p \leq s), \\ T\vec{r}(\max\{p,q\},q,r,\min\{r,s\}), & (q > r) \lor (q = r \land p > s). \end{cases} \\ & \beta \boxdot T\vec{r}(a,b,c,d) = T\vec{r}(\beta \cdot a,\beta \cdot b,\beta \cdot c,\beta \cdot d) \end{aligned}$$

In general, the TrOFNs addition is not associative [7]. Moreover, for any pair  $(\overrightarrow{Tr}(a, b, c, d), \overrightarrow{Tr}(e, f, g, h)) \in (\mathbb{K}_{Tr}^+ \cup \mathbb{R})^2 \cup (\mathbb{K}_{Tr}^- \cup \mathbb{R})^2$  we have  $\overrightarrow{Tr}(a, b, c, d) \boxplus \overrightarrow{Tr}(e, f, g, h) = \overrightarrow{Tr}(a + e, b + f, c + g, d + h)$ 



# Order scale dedicated to credit risk assessment

The starting point to determine any order scale is to define Tentative Order Scale (TOS) with the use of linguistic variables. TOS is defined as a following sequence:

 $\overline{TOS} = (X_i)_{i=1}^n$ 

TOS = {*Bad*, *Average*, *Good*}

of linguistic labels  $X_i$ . Ordering the linguistic labels is then determined by ordering the sequence  $\overline{TOS}$ . Any TOS can also be enhanced by the intermediate values, which are obtained with the use of perception indicators (PI) given as the sequence

$$\overline{PI} = \left(Y_j\right)_{j=-m}^{j=m}$$

PI = {much below, below, around, above, much above}



### Complete order scale (COS)

Cartesian product of sets  $\overline{TOS}$  and  $\overline{PI}$  forms Extended Order Scale (EOS) determined as the lexicographically ordered set

$$\overline{EOS} = \overline{TOS} \times \overline{PI} = \{ (X_i, Y_j); i = \overline{1, n}, j = \overline{-m, m} \} = \{ Z_{(2 \cdot m+1) \cdot (i-1) + m+1+j}; i = \overline{1, n}, j = \overline{-m, m} \} = (Z_k)_{k=1}^{n \cdot (2 \cdot m+1)}$$

TOS and EOS might also be characterised by Numerical Order Scale (NOS)



| TOS | EOS          | Semantic Meaning   | NOS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
|-----|--------------|--------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|     | C — —        | much below Bad     | $\overrightarrow{Tr}\left(1,1,\frac{3}{4},\frac{1}{4}\right)$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|     | <i>C</i> –   | below Bad          | $\overrightarrow{Tr}\left(\frac{5}{4},1,\frac{3}{4},\frac{2}{4}\right)$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|     | <i>C~</i>    | around Bad         | $(\vec{r}, \vec{r}, r$ |
| С   |              | Bad                | (4) $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$ $(4)$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|     | <i>C</i> +   | above Bad          | $\overrightarrow{Tr}\left(\frac{3}{2}, 1, \frac{5}{2}, \frac{6}{2}\right)$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|     | <i>C</i> + + | much above Bad     | $(4^{-1}, 4^{-4}, 4^{-4})$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|     | B            | much below Average | $\overrightarrow{Tr}\left(2,2,\frac{7}{4},\frac{5}{4}\right)$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|     | B -          | below Average      | $\overrightarrow{Tr} \begin{pmatrix} 2, 2, \frac{7}{4}, \frac{7}{4} \end{pmatrix}$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|     | <i>B</i> ~   | around Average     | $\frac{11}{4} \left(\frac{1}{4}, 2, \frac{1}{4}, \frac{1}{4}\right)$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| В   |              | Average            | $Tr\left(\frac{1}{4}, 2, 2, \frac{1}{4}\right)$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|     | <i>B</i> +   | above Average      | Tr(2, 2, 2, 2)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|     | B + +        | much above Average | $Tr\left(\frac{1}{4}, 2, \frac{1}{4}, \frac{1}{4}\right)$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|     | A            | much below Good    | $Tr\left(2,2,\frac{1}{4},\frac{1}{4}\right)$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|     | A —          | below Good         | $\overrightarrow{Tr}\left(3,3,\frac{11}{4},\frac{9}{4}\right)$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|     | 4            | around Good        | $\overrightarrow{Tr}\left(\frac{13}{4},3,\frac{11}{4},\frac{10}{4}\right)$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|     | A~           | around Good        | $\overleftarrow{Tr}\left(\frac{10}{4},3,3,\frac{14}{4}\right)$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Α   |              | Good               | $\overleftarrow{Tr}(3,3,3,3)$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|     | <i>A</i> +   | above Good         | $\overrightarrow{Tr}\left(\frac{11}{4},3,\frac{13}{4},\frac{14}{4}\right)$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|     | A + +        | much above Good    | $\overrightarrow{Tr}\left(3,3,\frac{13}{4},\frac{15}{4}\right)$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |

#### Complete order scale (COS)

#### Scoring function for borrowers' assessment

Each credit application  $\mathcal{A}$  is evaluated by the experts from the point of view of a criteria set  $\Phi = \{C_l : l = 1, 2, ..., p\}$ .

The outcome of this assessment is to attribute each credit application  ${\mathcal A}$  with the set of partial assessments

$$\Psi(\mathcal{A}) = \left\{ \overrightarrow{Tr}(\mathcal{A}, C_l) = \overrightarrow{Tr}(a_l, b_l, c_l, d_l) : l = 1, 2, \dots, p \right\}$$

partial sum of scoring function  

$$\vec{S}^{+}(\mathcal{A}) = \bigoplus_{\mathcal{C}_{l} \in \Phi^{+}(\mathcal{A})} \overleftarrow{Tr}(\mathcal{A}, \mathcal{C}_{l}) =$$

$$\overline{Tr}(\sum_{\mathcal{C}_{1} \in \Phi^{+}(\mathcal{A})} a_{l}, \sum_{\mathcal{C}_{l} \in \Phi^{+}(\mathcal{A})} b_{l}, \sum_{\mathcal{C}_{l} \in \Phi^{+}(\mathcal{A})} c_{l}, \sum_{\mathcal{C}_{l} \in \Phi^{+}(\mathcal{A})} d_{l})$$

$$\vec{S}^{-}(\mathcal{A}) = \bigoplus_{\mathcal{C}_{l} \in \Phi^{-}(\mathcal{A})} \overleftarrow{Tr}(\mathcal{A}, \mathcal{C}_{l}) =$$

$$\overline{Tr}(\sum_{\mathcal{C}_{1} \in \Phi^{-}(\mathcal{A})} a_{l}, \sum_{\mathcal{C}_{l} \in \Phi^{-}(\mathcal{A})} b_{l}, \sum_{\mathcal{C}_{l} \in \Phi^{-}(\mathcal{A})} c_{l}, \sum_{\mathcal{C}_{l} \in \Phi^{-}(\mathcal{A})} d_{l})$$
Finally, we calculate the value  $\overrightarrow{S}(\mathcal{A})$  of scoring function

 $\vec{\mathcal{S}}(\mathcal{A}) = p^{-1} \boxdot \left( \vec{\mathcal{S}}^+(\mathcal{A}) \boxplus \vec{\mathcal{S}}^-(\mathcal{A}) \right).$ 



### Simplification of Complete Order Scale (1)

Simplified forms of COS:

- One-stage COS2 using the PI set {much below, about, much above}
- One-stage COS3 using the PI set {below, about, above}
- Zero-stage COS4 using the PI set {about}



## Simplification of Complete Order Scale (2)

- COS2 is derived from COS1 by replacing PI {*below, above*} respectively by PI {*much below, much above*}
- COS3 is derived from COS1 by replacing PI {*much below, much above*} respectively by PI {*below, above*}
- COS4 is derived from COS1 by replacing PI {*much below, below, around, above, much above*} by the PI {*above*}



#### Example

| No. | Criteria                          | COS1 |                                                                                             | COS2           |                                                                                                 | COS3 |                                                                                           | COS4            |                                                                                                                |
|-----|-----------------------------------|------|---------------------------------------------------------------------------------------------|----------------|-------------------------------------------------------------------------------------------------|------|-------------------------------------------------------------------------------------------|-----------------|----------------------------------------------------------------------------------------------------------------|
|     |                                   | EOS  | NOS                                                                                         | EOS            | NOS                                                                                             | EOS  | 5 NOS                                                                                     | EOS             | NOS                                                                                                            |
| 1   | prospects of business             | C+   | $\overleftarrow{Tr}\left(\frac{3}{4},1,\frac{5}{4},\frac{6}{4}\right)$                      | C++            | $\overleftarrow{Tr}\left(1,1,\frac{5}{4},\frac{7}{4}\right)$                                    | C+   | $\overleftarrow{Tr}\left(\frac{3}{4},1,\frac{5}{4},\frac{6}{4}\right)$                    | <b>C</b> ~      | $\overleftarrow{Tr}\left(\frac{2}{4},1,1,\frac{6}{4}\right)$                                                   |
| 2   | Board members experience          | A++  | $\overleftarrow{Tr}\left(3,3,\frac{13}{4},\frac{15}{4}\right)$                              | A++            | $\overleftarrow{Tr}\left(3,3,\frac{13}{4},\frac{15}{4}\right)$                                  | A+   | $\overleftarrow{Tr}\left(\frac{11}{4},3,\frac{13}{4},\frac{14}{4}\right)$                 | A~              | $\overleftarrow{Tr}\left(\frac{10}{4},3,3,\frac{14}{4}\right)$                                                 |
| 3   | Chairperson ex-<br>perience       | A++  | $\overleftarrow{Tr}\left(3,3,\frac{13}{4},\frac{15}{4}\right)$                              | A++            | $\overleftarrow{Tr}\left(3,3,\frac{13}{4},\frac{15}{4}\right)$                                  | A+   | $\overleftarrow{Tr}\left(\frac{11}{4},3,\frac{13}{4},\frac{14}{4}\right)$                 | A~              | $\overleftarrow{Tr}\left(\frac{10}{4},3,3,\frac{14}{4}\right)$                                                 |
| 4   | operations range<br>regional      | C+   | $\overrightarrow{Tr}\left(\frac{3}{4},1,\frac{5}{4},\frac{6}{4}\right)$                     | C++            | $\overrightarrow{Tr}\left(1,1,\frac{5}{4},\frac{7}{4}\right)$                                   | C+   | $\overleftarrow{Tr}\left(\frac{3}{4},1,\frac{5}{4},\frac{6}{4}\right)$                    | <b>C</b> ~      | $\overleftarrow{Tr}\left(\frac{2}{4},1,1,\frac{6}{4}\right)$                                                   |
| 5   | operations range<br>international | A    | $\overleftarrow{Tr}\left(3,3,\frac{11}{4},\frac{9}{4}\right)$                               | A              | $\overleftarrow{Tr}\left(3,3,\frac{11}{4},\frac{9}{4}\right)$                                   | A–   | $\overleftarrow{Tr}\left(\frac{13}{4},3,\frac{11}{4},\frac{10}{4}\right)$                 | A~              | $\overleftarrow{Tr}\left(\frac{10}{4},3,3,\frac{14}{4}\right)$                                                 |
| 6   | risk associated<br>with market    | B++  | $\overleftarrow{Tr}\left(2,2,\frac{9}{4},\frac{11}{4}\right)$                               | B++            | $\overleftarrow{Tr}\left(2,2,\frac{9}{4},\frac{11}{4}\right)$                                   | B+   | $\overleftarrow{Tr}\left(\frac{7}{4},2,\frac{9}{4},\frac{10}{4}\right)$                   | B~              | $\overrightarrow{Tr}\left(\frac{6}{4}, 2, 2, \frac{10}{4}\right)$                                              |
| 7   | risk associated<br>with trade     | B+   | $\overleftarrow{Tr}\left(\frac{7}{4},2,\frac{9}{4},\frac{10}{4}\right)$                     | B++            | $\overleftarrow{Tr}\left(2,2,\frac{9}{4},\frac{11}{4}\right)$                                   | B+   | $\overleftarrow{Tr}\left(\frac{7}{4},2,\frac{9}{4},\frac{10}{4}\right)$                   | B~              | $\overrightarrow{Tr}\left(\frac{6}{4}, 2, 2, \frac{10}{4}\right)$                                              |
| 8   | risk associated<br>with suppliers | A–   | $\overleftarrow{Tr}\left(\frac{13}{4},3,\frac{11}{4},\frac{10}{4}\right)$                   | A              | $\overleftarrow{Tr}\left(3,3,\frac{11}{4},\frac{9}{4}\right)$                                   | A–   | $\overleftarrow{Tr}\left(\frac{13}{4},3,\frac{11}{4},\frac{10}{4}\right)$                 | A~              | $\overleftarrow{Tr}\left(\frac{10}{4},3,3,\frac{14}{4}\right)$                                                 |
| 9   | risk associated<br>with customers | A–   | $\overleftarrow{Tr}\left(\frac{13}{4},3,\frac{11}{4},\frac{10}{4}\right)$                   | A              | $\overleftarrow{Tr}\left(3,3,\frac{11}{4},\frac{9}{4}\right)$                                   | A–   | $\overleftarrow{Tr}\left(\frac{13}{4},3,\frac{11}{4},\frac{10}{4}\right)$                 | A~              | $\overleftarrow{Tr}\left(\frac{10}{4},3,3,\frac{14}{4}\right)$                                                 |
| 10  | diversification                   | B~   | $\overleftarrow{Tr}\left(\frac{6}{4},2,2,\frac{10}{4}\right)$                               | B~             | $\overleftarrow{Tr}\left(\frac{6}{4},2,2,\frac{10}{4}\right)$                                   | B~   | $\overleftarrow{Tr}\left(\frac{6}{4},2,2,\frac{10}{4}\right)$                             | B~              | $\overleftarrow{Tr}\left(\frac{6}{4}, 2, 2, \frac{10}{4}\right)$                                               |
| 11  | diversification—<br>sales markets | C~   | $\overleftarrow{Tr}\left(\frac{2}{4},1,1,\frac{6}{4}\right)$                                | C~             | $\overleftarrow{Tr}\left(\frac{2}{4},1,1,\frac{6}{4}\right)$                                    | C~   | $\overleftarrow{Tr}\left(\frac{2}{4},1,1,\frac{6}{4}\right)$                              | <b>C</b> ~      | $\overleftarrow{Tr}\left(\frac{2}{4},1,1,\frac{6}{4}\right)$                                                   |
| 12  | diversification—<br>supply market | B~   | $\overleftarrow{Tr}\left(\frac{6}{4}, 2, 2, \frac{10}{4}\right)$                            | B~             | $\overleftarrow{Tr}\left(\frac{6}{4}, 2, 2, \frac{10}{4}\right)$                                | B~   | $\overleftarrow{Tr}\left(\frac{6}{4},2,2,\frac{10}{4}\right)$                             | B~              | $\overrightarrow{Tr}\left(\frac{6}{4}, 2, 2, \frac{10}{4}\right)$                                              |
|     | Scoring value                     |      | $\overleftarrow{Tr}\left(\frac{97}{48},\frac{104}{48},\frac{107}{48},\frac{117}{48}\right)$ | $\frac{18}{8}$ | $\overrightarrow{Tr}\left(\frac{98}{48}, \frac{104}{48}, \frac{107}{48}, \frac{119}{48}\right)$ | -)   | $\overleftarrow{Tr}\left(\frac{95}{48},\frac{104}{48},\frac{107}{48},\frac{1}{48}\right)$ | $\frac{16}{48}$ | $\overleftarrow{Tr}\left(\frac{80}{48}, \frac{104}{48}, \frac{104}{48}, \frac{104}{48}, \frac{128}{48}\right)$ |

#### Conclusions

- In experts' evaluation there is always a significant degree of imprecision
- Assessments presented by experts can vary even if the linguistic vairable is the same or a close one
- Experts often want a simplification of scales, numbers of degrees etc. as too many levels of given scale are incomprehensible
- The paper presents a formal structure of COS. The knowledge of that structure allows for the transformation of a given two-stage COS to less complex structures.
- It was noticed that the change of COS structure influences the value of a scoring function.
- the study referring to the imprecision of a scoring function should be conducted



### Thank you for your attention



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